

# FY2024\_Dec\_Q1 Reports

Gala Inc.

Standard market:4777

May 10<sup>th</sup> 2024

The logo for GALA, featuring the word "GALA" in a bold, white, sans-serif font. The letter "A" is stylized with a small diamond shape at its base. The logo is positioned on a blue diamond-shaped background element.

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# INDEX

01

FY 2024 Dec/1Q Financial Statement

02

Business summary

03

Gala Group

**GALA**

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# Overview (consolidated)



Unit: Million JPY

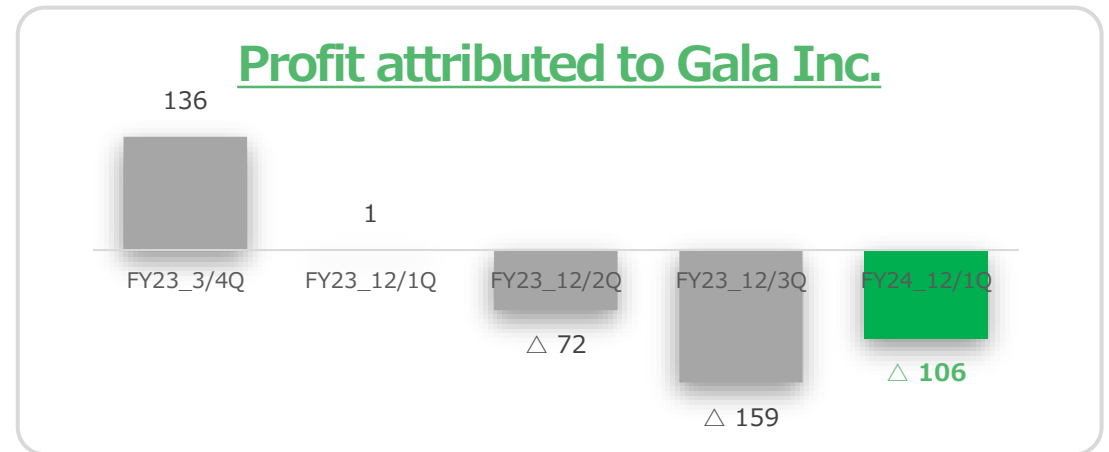
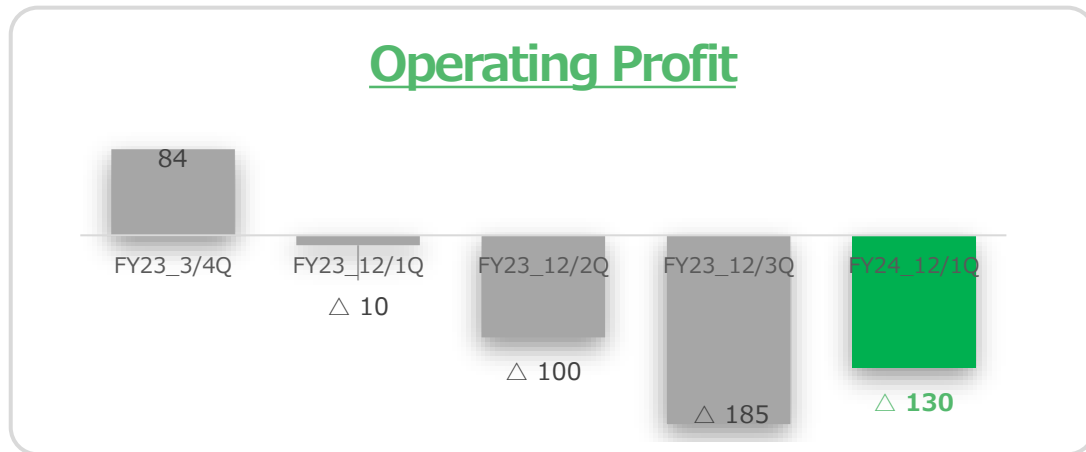
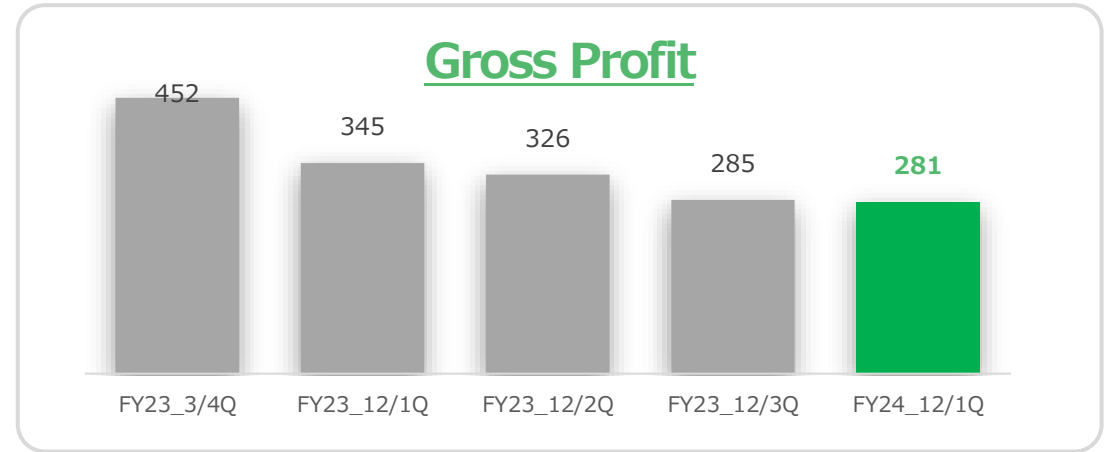
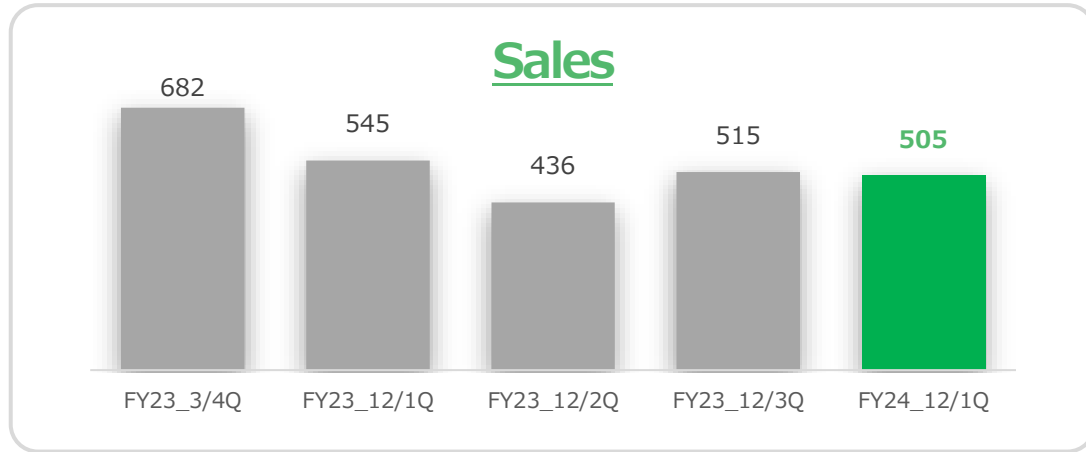
	FY2023_Dec1Q	FY2024_Dec1Q	Change
<b>Sales</b>	545	505	-
<b>Cost of sales</b>	200	223	-
<b>Gross profit</b>	345	281	-
<b>SGA</b>	356	411	-
<b>Operating profit</b>	△10	△130	
<b>Ordinary profit</b>	9	△80	
<b>Profit attributed to Gala Inc.</b>	1	△106	

Due to the resolution of an amendment to the articles of incorporation at the 30th regular shareholders' meeting held on June 24, 2023, our company changed the fiscal year-end from March 31 to December 31. Consequently, as the comparative periods differ between the previous first quarter cumulative period (April 1, 2023, to June 30, 2023) and the current first quarter cumulative period (January 1, 2024, to March 31, 2024), we have omitted the comparison with the previous year's figures.

# Quarterly Changes



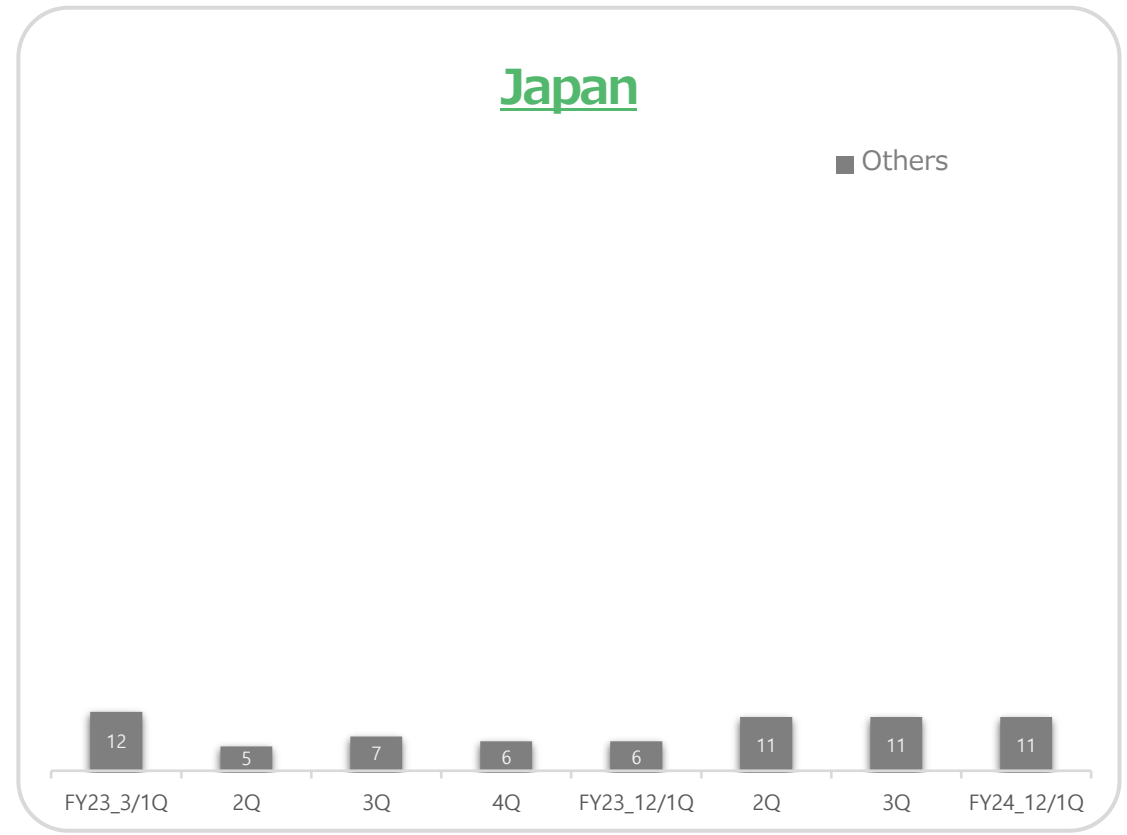
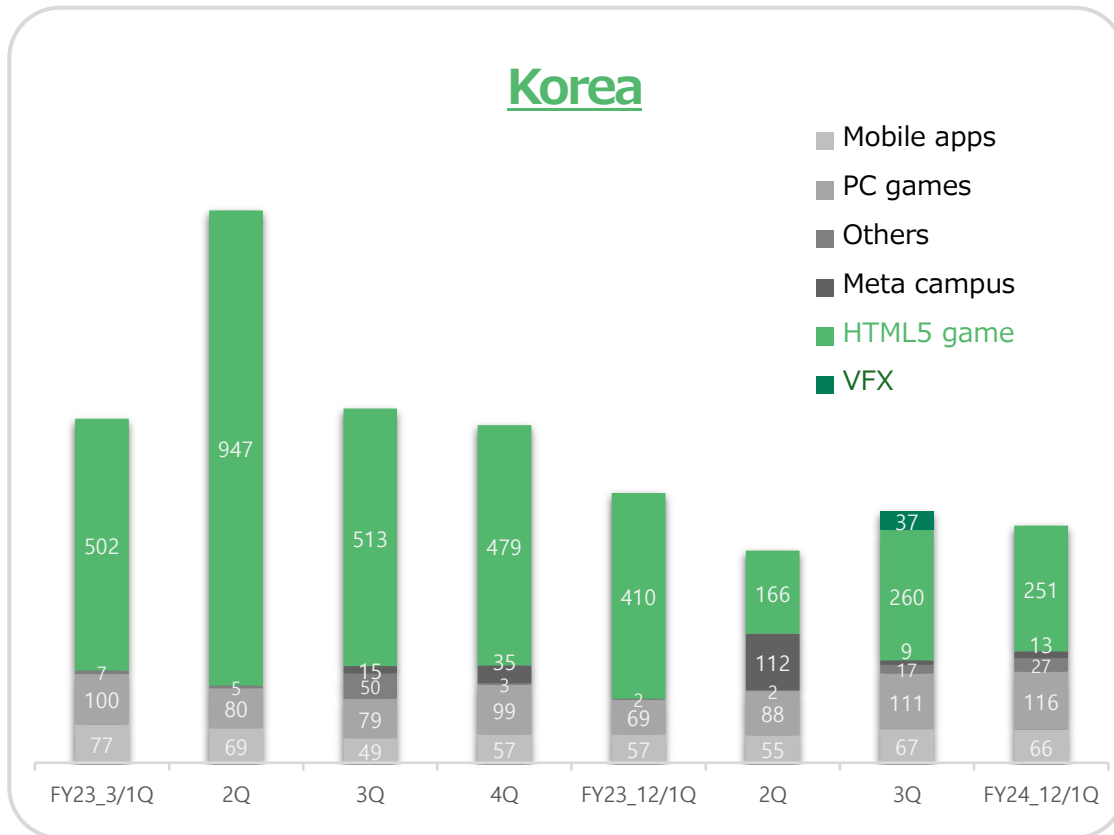
Unit: Million JPY



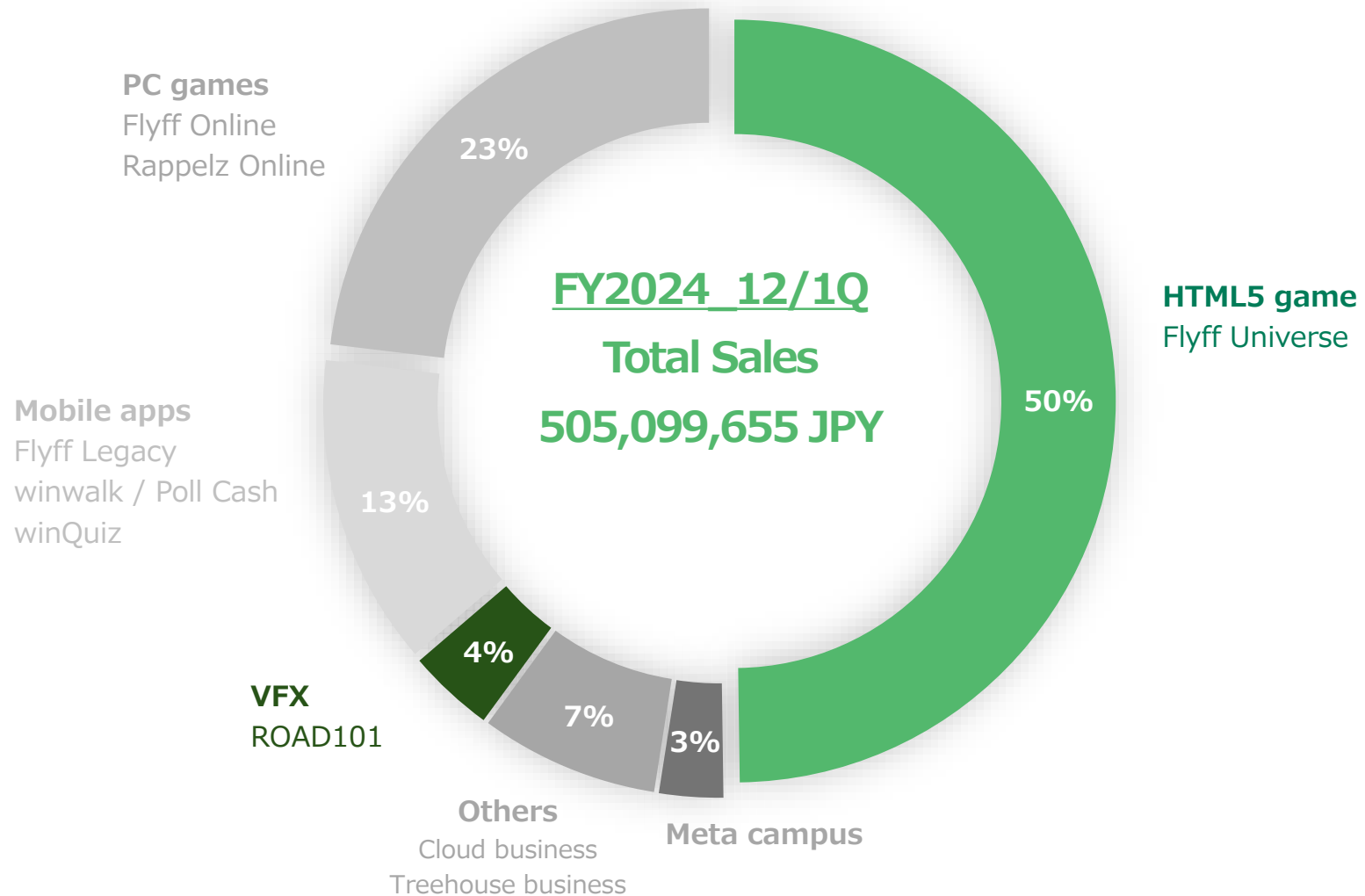
# Segment Sales



Unit: Million JPY



# Sales Breakdown

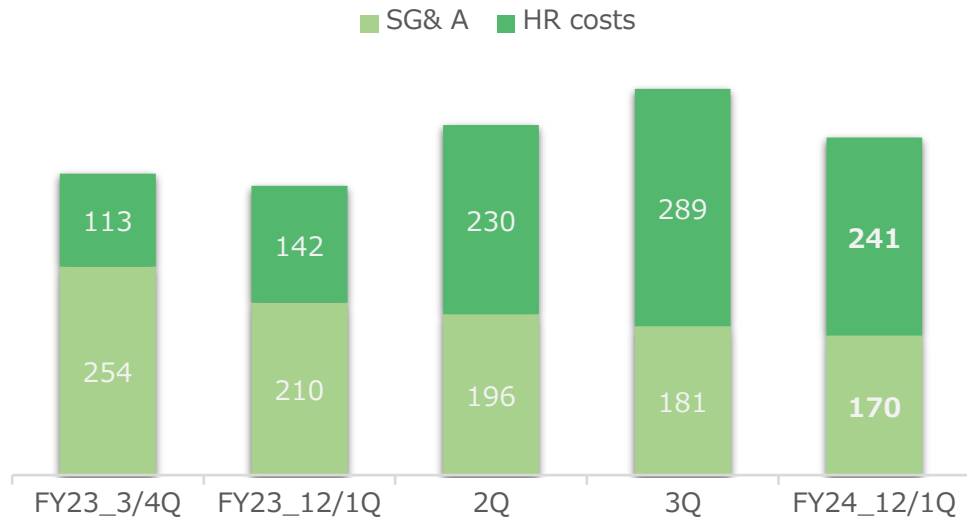


# SG&A and HR expenses



Unit: Million JPY

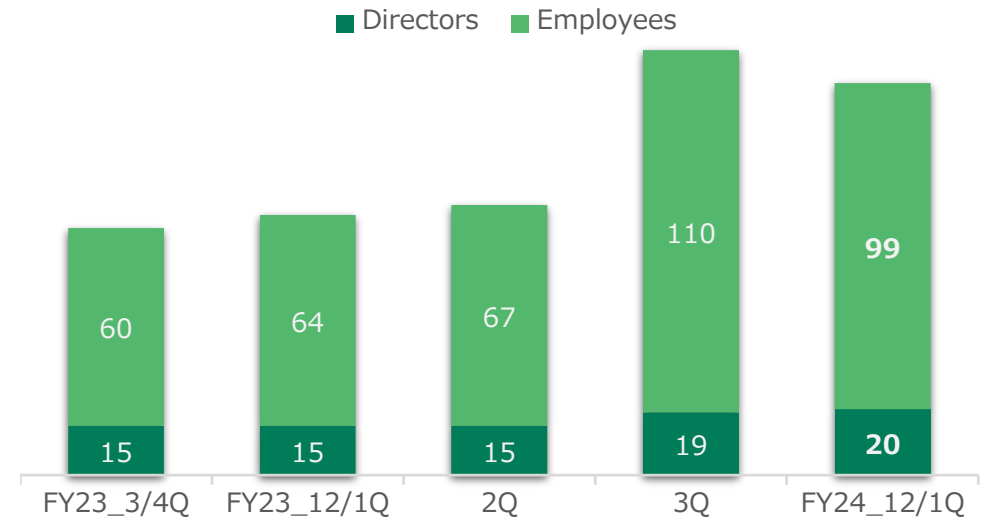
## SG&A expenses



Selling, general, and administrative expenses saw an increase compared to the same period of the previous fiscal year (FY23\_12/1Q), primarily attributed to rises in executive compensation, development staff, and subsidiary expenses.

Unit: :people

## Headcount (Consolidated)



Personnel increased compared to the same quarter of the previous year (FY23\_12/1Q) due to the increase in development personnel, among others, resulting from the expansion of subsidiaries.

# INDEX

01 FY 2024 Dec/1Q Financial Statement

02 **Business summary**

03 Gala Group

**GALA**

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## 2. Business summary

# UNIVERSE



01 April 29<sup>th</sup> 2024

## The service started at Yonsei University

- Chat with professors
- Check course enrollment status and announcements
- Check the schedule
- Curriculum roadmap in game quest format
- Avatar and My Room decoration
- Purchasing Yonsei University merchandise



02 Next Schedule

- Dong-A University (Korea)



# GALA

## 2. Business summary

# winwalk



01

### April 5<sup>th</sup> 2024 Step tracking app: winwalk Launched in Korea

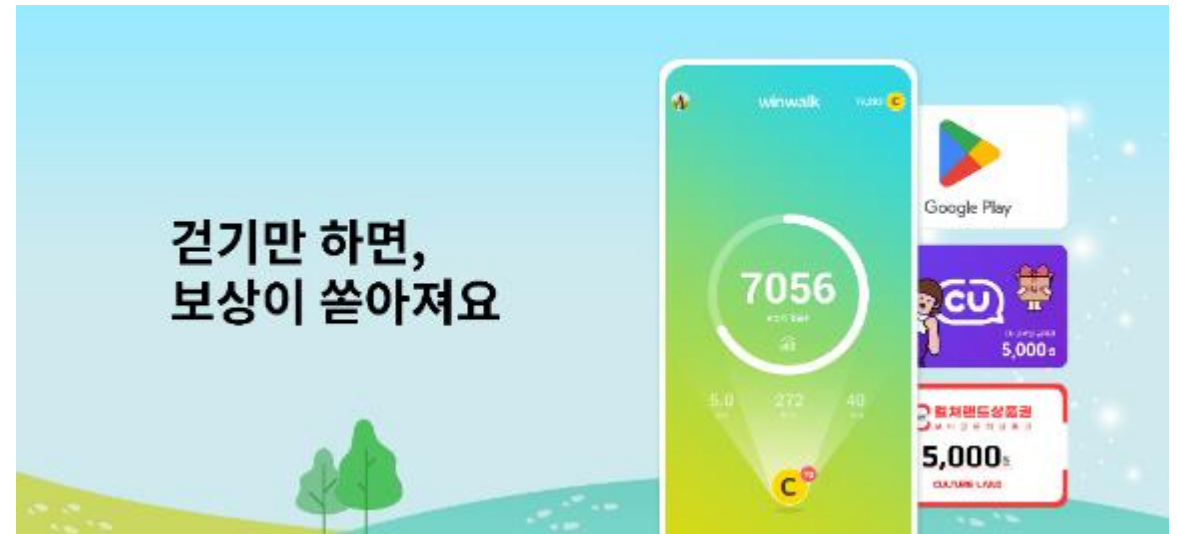
24<sup>th</sup> country

- winwalk is a health-focused app that rewards users with coins for walking. These coins can be exchanged for gift cards and other rewards, encouraging an active lifestyle.

02

### Service Overview:

- Service Availability: South Korea (24th country)
- Language: Korean
- OS: Android
- Download Page: [Google Play Store](#)



# GALA

## 2. Business summary

# AniPang3 HTML5



### 01 HTML5version Under development



GALA is developing an HTML5 version of AniPang3 and plans to localize it into over 10 languages.



### 02 About AniPang

- Casual mobile game with a record of 7 million daily users and 2 million concurrent users.
- Recorded sales of 24 billion KRW in the first year of release.



## 2. Business summary

# Our games



Flyff Online



Rappelz Online



PC game

Since 2004

Since 2006

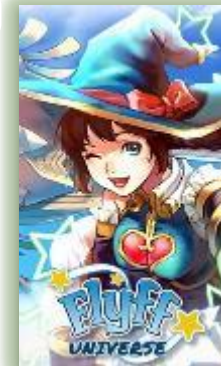
Flyff Legacy



Rappelz Universe



Flyff Universe



Mobile game

Since 2016

Under Development

HTML5 game

Since 2022

GALA

## 2. Business summary

# RD101 - VFX STUDIO



GALA

## 2. Business summary

# Treehouse resorts



01

### Now Available

- Spiral Treehouse
- Aero-House
- Sauna
- Golden Trophy House

02

### Coming soon

- Halcyon Treehouse
- Bamboo Treehouse
- More Aero houses



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# INDEX

01 FY 2024 Dec/1Q Financial Statement

02 Business summary

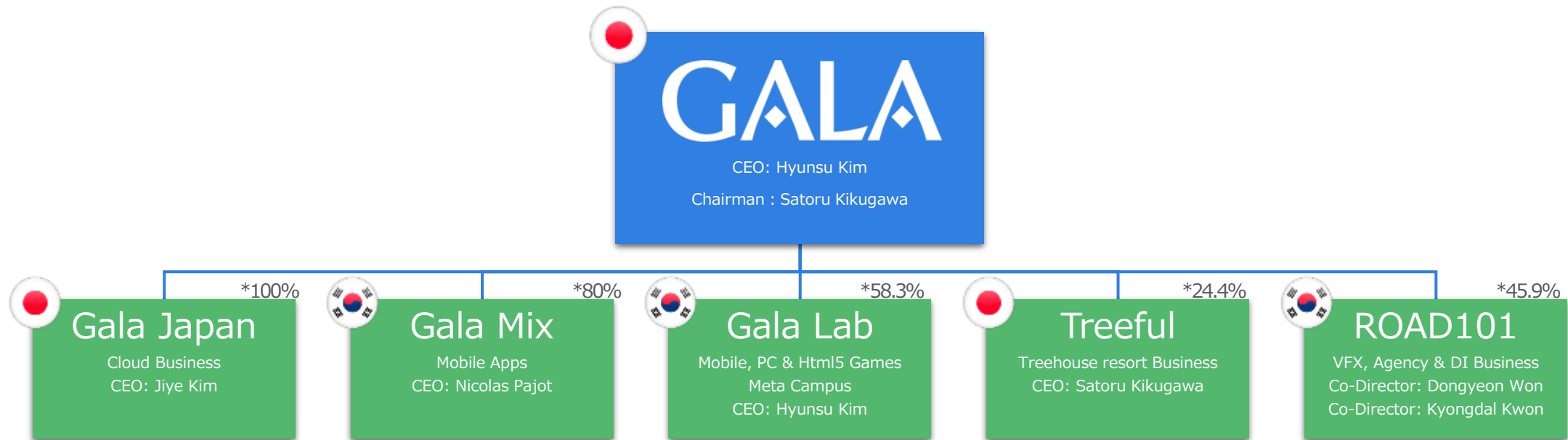
03 Gala Group

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### 3.Gala group

# Gala group organization



\* Percentage of shares held by Gala Inc.

To ensure clear responsibility, each CEO invested in his/her respective company.





# Thank you

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